

Algoma Mutual Insurance Company
Financial Statements
For the year ended December 31, 2017

Contents

Independent Auditor's Report	2
Financial Statements	
Statement of Financial Position	3
Statement of Comprehensive Income and Members' Surplus	4
Statement of Cash Flows	5
Notes to Financial Statement	
1. Corporate information	6
2. Basis of preparation	6
3. Insurance contracts	7
4. Investments	13
5. Investment and other income	16
6. Capital management	16
7. Fees, commissions and other acquisition expenses	16
8. Other operating and administrative expenses	17
9. Salaries, benefits and directors' fees	17
10. Income taxes	17
11. Structured settlements, fire mutuals guarantee fund and financial guarantee contracts	18
12. Property, plant and equipment and intangible assets	19
13. Pension plan	20
14. Related party transactions	20
15. Standards, amendments and interpretations not yet effective	20



Tel: 705 945 0990
Fax: 705 942 7979
Toll-Free: 800 520 3005
www.bdo.ca

BDO Canada LLP
747 Queen Street E
PO Box 1109
Sault Ste. Marie ON P6A 5N7 Canada

Independent Auditor's Report

To the Policyholders of Algoma Mutual Insurance Company

We have audited the accompanying financial statements of the Algoma Mutual Insurance Company, which comprise the statement of financial position as at December 31, 2017 and the statements of comprehensive income and members' surplus and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained from our audit is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Algoma Mutual Insurance Company as at December 31, 2017 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Chartered Professional Accountants, Licensed Public Accountants

Sault Ste. Marie, Ontario
February 12, 2018

Algoma Mutual Insurance Company
Statement of Financial Position
December 31, 2017

(in thousands of Canadian dollars)

	2017	2016
Assets		
Cash	\$ 1,255	\$ 592
Investments (Note 4)	10,287	10,513
Investment income accrued	54	47
Income taxes recoverable	78	-
Due from reinsurer (Note 3)	-	17
Due from policyholders and brokers	2,841	2,760
Reinsurer's share of unpaid claims (Note 3)	2,837	2,704
Deferred policy acquisition expenses (Note 3)	1,011	976
Property, plant and equipment (Note 12)	463	497
Intangible assets (Note 12)	15	12
Other receivables	226	142
Deferred income taxes	21	10
	\$ 19,088	\$ 18,270
Liabilities		
Accounts payable and accrued liabilities	\$ 651	\$ 650
Income taxes payable	-	92
Unearned premiums (Note 3)	5,027	4,818
Unpaid claims and adjustment expenses (Note 3)	6,134	5,573
	11,812	11,133
Members' surplus		
Unappropriated members' surplus	7,276	7,137
	\$ 19,088	\$ 18,270

Signed on behalf of the Board by:

_____ Director

_____ Director

Algoma Mutual Insurance Company
Statement of Comprehensive Income and Members' Surplus
For the year ended December 31, 2017

	(in thousands of Canadian dollars)	
	2017	2016
Underwriting income		
Gross premiums written	\$ 9,427	\$ 9,086
Less reinsurance ceded	1,903	2,224
Net premiums written	7,524	6,862
Change in unearned premiums	(209)	(33)
Net premiums earned	7,315	6,829
Service charges	95	115
	7,410	6,944
Direct losses incurred		
Gross claims and adjustment expenses (Note 3)	5,323	3,262
Less reinsurer's share of claims and adjustment expenses	1,105	(58)
	4,218	3,320
Expenses		
Fees, commissions and other acquisition expenses (Note 7)	1,818	1,763
Other operating and administrative expenses (Note 8)	1,288	1,416
	3,106	3,179
Net underwriting income (loss)	86	445
Investment and other income (Note 5)	66	173
Comprehensive income (loss) before taxes	152	618
Provision for income taxes (Note 10)	13	96
Total comprehensive income for the year	139	522
Unappropriated members' surplus, beginning of year	7,137	6,615
Unappropriated members' surplus, end of year	\$ 7,276	\$ 7,137

The accompanying notes are an integral part of these financial statements.

Algoma Mutual Insurance Company
Statement of Cash Flows
For the year ended December 31, 2017

	(in thousands of Canadian dollars)	
	2017	2016
Operating activities		
Comprehensive income (loss)	\$ 139	\$ 522
Adjustments for:		
Depreciation and amortization	60	68
Interest and dividend income	(228)	(268)
Provision for income taxes	13	96
Realized gain (loss) from disposal of investments	(77)	142
Change in fair value on investments	198	(104)
	(34)	(66)
Changes in working capital		
Change in due from policyholders and reinsurers	(64)	103
Change in other receivables	(84)	5
Change in accounts payable and accrued liabilities	1	74
	(147)	182
Changes in insurance contract related balances, provisions		
Change in deferred policy acquisition expenses	(35)	(26)
Change in unearned premiums	209	33
Change in provision for unpaid claims	561	(1,467)
Change in reinsurer's share of unpaid claims	(133)	762
	602	(698)
Cash flows related to interest, dividends and income taxes		
Interest and dividends received	228	268
Income taxes (paid) received	(181)	131
	47	399
Total cash inflows from operating activities	607	339
Investing activities		
Sale of investments	9,672	13,187
Purchase of investments	(9,588)	(13,413)
Purchase of property and equipment	(28)	(72)
Total cash inflows (outflows) from investing activities	56	(298)
Net increase in cash and cash equivalents	663	41
Cash and cash equivalents, beginning of year	592	551
Cash and cash equivalents, end of year	\$ 1,255	\$ 592

The accompanying notes are an integral part of these financial statements.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

1. Corporate information

Algoma Mutual Insurance Company ("the Company") is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability and automobile insurance in Ontario. The Company's head office is located at 131 Main Street, Thessalon, Ontario.

The Company is subject to rate regulation in the automobile business that it writes. Before automobile insurance rates can be changed, a rate filing is prepared as a combined filing for most Ontario Farm Mutuals by the Ontario Mutual Insurance Association ("OMIA"). The rate filing includes actuarial justification for rate increases or decreases. All rate filings are approved or denied by the Financial Services Commission of Ontario. Rate regulation may affect the automobile revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

These financial statements have been authorized for issue by the audit committee of the Board of Directors on February 6, 2018.

2. Basis of preparation

Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

Basis of measurement

These financial statements were prepared under the historical cost convention, as modified by the revaluation of financial assets measure at fair value through profit and loss.

The financial statements are presented in Canadian dollars ("CDN"), which is also the Company's functional currency, and all values are rounded to the nearest thousand (CDN \$'000), unless otherwise indicated.

Judgement and estimates

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving critical judgments and estimates in applying accounting policies that have the most significant risk of causing material adjustment to the carrying amounts of assets and liabilities recognized in the financial statements within the next financial year are:

- The calculation of unpaid claims, including the determination of the initial claim liability, discount rates, the estimate of time until ultimate settlement and the performance of a liability adequacy test (Note 3); and
- The determination of the recoverability of deferred policy acquisition expenses (Note 3).

In addition, in preparing the financial statements, the notes to the financial statements were ordered such that the most relevant information was presented earlier in the notes and the disclosures that management deemed to be immaterial were excluded from the notes to the financial statements. The determination of the relevance and materiality of disclosures involved significant judgement.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts

In accordance with IFRS 4, Insurance Contracts, the Company has continued to apply the accounting policies it applied in accordance with pre-changeover Canadian generally accepted accounting principles.

Balances arising from insurance contracts primarily include unearned premiums, provision for unpaid claims and adjustment expenses, the reinsurer's share of provisions for unearned premiums and unpaid claims and adjustment expenses and deferred policy acquisition expenses.

a) Premiums and unearned premiums

Premiums written comprise the premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions' payable to agents and exclusive of taxes levied on premiums.

The Company recognizes premium income evenly over the term of the insurance policy using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums (UEP). Changes in unearned premiums recorded in the statement of financial position for the years-ended December 31, 2017 and 2016 and their impact on net premiums earned for the two years follows:

	2017	2016
Balance, beginning of the year	\$ 4,818	\$ 4,785
Premiums written	7,524	6,862
Premiums earned during year	(7,315)	(6,829)
Balance, end of the year	\$ 5,027	\$ 4,818

Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue and exposed risk. Automobile premiums are subject to approval by the Financial Services Commission of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk.

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is performed regularly to estimate future claims costs, related expenses, and expected profit in relation to unearned premiums. There was no premium deficiency at December 31, 2017 and 2016.

Amounts due from policyholders are measured at amortized cost less any impairment losses. These amounts are short-term in nature consisting of a large number of policyholders, and are not subject to material credit risk. Regular review of amounts outstanding is performed to ensure credit worthiness.

b) Deferred policy acquisition expenses

Acquisition costs are comprised of agents' commissions, premium taxes and other incremental costs of acquiring and renewing policies. These costs are deferred and amortized over the terms of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses. Changes in deferred policy acquisition expenses recorded in statement of financial position for the years-ended December 31, 2017 and 2016 and their impact on fees, commissions and other acquisition expenses for the two years follow:

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts (continued)

	2017	2016
Balance, beginning of the year	\$ 976	\$ 950
Acquisition costs incurred	2,153	2,114
Expensed during the year	(2,118)	(2,088)
Balance, end of the year	\$ 1,011	\$ 976

c) Unpaid claims and adjustment expenses

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, claims development, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in current income.

Claim liabilities are carried on a discounted basis to reflect the time value of money. As required by actuarial standards in Canada, claims liabilities also include a provision for adverse deviation (PFAD), which represents an additional margin on valuation variable factors, which are claims development, reinsurance recoveries and interest rates used in discounting claims liabilities.

A summary of the Company's outstanding gross unpaid claims liabilities, related reinsurer's share of unpaid claims and the net insurance liabilities follow:

	2017			2016		
	Gross	Re-insurance	Net	Gross	Re-insurance	Net
Outstanding claims provision						
Long settlement term	\$ 1,281	\$ 486	\$ 795	\$ 1,284	\$ 585	\$ 699
Short settlement term	1,984	713	1,271	1,482	518	964
Facility Association and other residual pools	348	-	348	243	-	243
	3,613	1,199	2,414	3,009	1,103	1,906
Provision for claims incurred but not reported	2,521	1,638	883	2,564	1,601	963
	\$ 6,134	\$ 2,837	\$ 3,297	\$ 5,573	\$ 2,704	\$ 2,869

The ultimate cost of long settlement general liability claims are difficult to predict for several reasons. Claims may not be reported until many years after a policy expires. Changes in the legal environment can create further complications. Court decisions and federal and provincial legislation may dramatically increase the liability between the time a policy is written and associated claims are ultimately resolved. For example, liability for exposure to toxic substances and environmental impairment, which did not appear likely or even exist when the policies were written, has been imposed by legislators and judicial interpretation. Tort liability has been expanded by some jurisdictions to cover defective workmanship. Provisions for such difficult-to-estimate liabilities are established by examining the facts of tendered claims and adjusted in the aggregate for ultimate loss expectations based upon historical experience patterns and current socioeconomic trends.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts (continued)

The Company must participate in industry automobile residual pools of business, and recognizes a share of this business based on its automobile market share. The Company records its share of the assets, liabilities, revenue and expenses provided by the actuaries of the pools.

Changes in claim liabilities recorded in the statement of financial position for the years-ended December 31, 2017 and 2016 and their impact on claims and adjustment expenses for the two years follow:

	2017	2016
Unpaid claim liabilities, beginning of year – net of reinsurance\$	2,869	\$ 3,574
Increase (decrease) in estimated losses and expenses, for losses occurring in prior years	433	(204)
Provision for losses and expenses on claims occurring in the current year	3,304	2,905
Payment on claims:		
Current year	(2,214)	(1,904)
Prior years	(1,095)	(1,502)
Unpaid claim liabilities – end of year - net	3,297	2,869
Reinsurer's share and subrogation recoverable	2,837	2,704
Unpaid claims - end of year - gross	\$ 6,134	\$ 5,573

Claim development

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company's claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and claims reporting patterns. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim year 2008 to 2017. The upper half of the tables shows the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.

Algoma Mutual Insurance Company
Notes to Financial Statements
December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts (continued)

Gross claims

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Total
Gross estimate of cumulative claims cost											
At the end of accident year	\$ 4,911	\$ 6,372	\$ 9,146	\$ 6,392	\$ 8,127	\$ 6,847	\$ 4,398	5,241	\$ 3,485	\$ 4,435	
One year later	6,862	6,164	9,086	6,687	7,653	6,400	4,194	4,955	3,633		
Two years later	7,397	5,894	8,377	6,024	8,711	5,816	3,786	4,836			
Three years later	7,185	6,528	8,228	6,068	8,355	5,935	3,801				
Four years later	7,803	7,761	7,652	5,967	8,192	6,233					
Five years later	7,753	7,932	7,593	5,970	8,042						
Six years later	7,918	7,903	7,578	6,206							
Seven years later	7,740	7,865	7,577								
Eight years later	7,740	7,865									
Nine years later	7,740										
Current estimate of cumulative claims cost	7,740	7,865	7,577	6,206	8,042	6,233	3,801	4,836	3,633	4,435	60,368
Cumulative payments	7,738	7,861	7,564	5,895	7,300	4,816	3,274	4,215	3,109	2,462	54,234
Outstanding claims	2	4	13	311	742	1,417	527	621	524	1,973	6,134
Total gross unpaid claims and adjustment expenses											\$ 6,134

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Total
Net of reinsurance											
Net estimate of cumulative claims cost											
At the end of accident year	\$ 3,031	\$ 3,519	\$ 3,508	\$ 3,294	\$ 4,107	\$ 3,909	\$ 2,960	\$ 3,997	\$ 2,879	\$ 3,434	
One year later	3,227	3,298	3,480	3,764	4,268	4,025	3,040	3,776	3,025		
Two years later	3,181	3,425	3,399	3,735	4,713	4,110	3,023	4,010			
Three years later	3,281	3,472	3,370	3,783	4,593	4,129	3,096				
Four years later	3,282	3,539	3,291	3,657	4,597	4,120					
Five years later	3,272	3,510	3,265	3,678	4,569						
Six years later	3,286	3,485	3,255	3,696							
Seven years later	3,312	3,485	3,255								
Eight years later	3,312	3,485									
Nine years later	3,312										
Current estimate of cumulative claims cost	3,312	3,485	3,255	3,696	4,569	4,120	3,096	4,010	3,025	3,434	36,002
Cumulative payments	3,311	3,484	3,248	3,572	4,440	3,601	2,856	3,619	2,634	1,940	32,705
Outstanding claims	1	1	7	124	129	519	240	391	391	1,494	3,297
Total net unpaid claims and adjustment expenses											\$ 3,297

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts (continued)

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, amount of claims frequency, expected loss ratios and claims development.

Results of sensitivity testing based on expected loss ratios are as follows, showing gross and net of reinsurance and the impact on pre-tax income:

	Property claims		Auto claims		Liability claims	
	2017	2016	2017	2016	2017	2016
5% increase in loss ratios						
Gross	\$ 4,268	\$ 3,982	\$ 2,837	\$ 2,692	\$ 489	462
Net	\$ 2,679	\$ 2,447	\$ 2,140	\$ 2,030	\$ 243	224
5% decrease in loss ratios						
Gross	\$ (4,268)	\$ (3,982)	\$ (2,837)	\$ (2,692)	\$ (489)	(462)
Net	\$ (2,679)	\$ (2,447)	\$ (2,140)	\$ (2,030)	\$ (243)	(224)

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

d) Liability adequacy test

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the Statement of Comprehensive Income and Members' Surplus initially by writing off the deferred policy acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

e) Reinsurer's share of provisions for unpaid claims and adjustment expenses

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in accounts payable and accrued liabilities and are recognized as an expense when due.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability.

The Company follows a policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to an amount on any one claim of \$150 (2016 - \$150) in the event of a property claim, an amount of \$350 (2016 - \$400) in the event of an automobile claim and \$150 (2016 - \$150) in the event of a liability claim. The Company also obtained reinsurance which limits the Company's liability to \$450 (2016 - \$400) in the event of a series of claims arising out of a single occurrence. In addition, the Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 80% and 90% of gross net earned premiums for property and automobile respectively. As of January 1, 2015, the company ceased participating in the quota share reinsurance program related to property claims.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

3. Insurance contracts (continued)

Amounts recoverable from reinsurer are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that the reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability. Changes in due from reinsurer recorded in the statement of financial position for the years-ended December 31, 2017 and 2016 follow:

	2017	2016
Balance, beginning of the year	\$ 2,704	\$ 3,466
New claims reserve	587	158
Change in prior years' reserve	518	(215)
Submitted to reinsurer	(972)	(705)
Balance, end of the year	\$ 2,837	\$ 2,704

Reinsurance is placed with Farm Mutual Re (FMRe), a Canadian registered reinsurer. Management monitors the creditworthiness of FMRe by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract. At year-end, the Company reviewed the amounts owing from its reinsurer and determined that no allowance is necessary.

Changes in reinsurer's share of provision for unpaid claims recorded in the statement of financial position for the years-ended December 31, 2017 and 2016 and their impact on net premiums earned for the two years follow:

Reinsurer's share of provision for unpaid claims

	2017	2016
Balance, beginning of the year	\$ 17	\$ 152
Submitted to reinsurer	972	705
Received from reinsurer	(989)	(840)
Balance, end of the year	\$ -	\$ 17

f) Salvage and subrogation recoverable

In the normal course of business, the Company obtains the ownership of damaged property, which they resell to various salvage operations. Unsold property is valued at its estimated net realizable value.

Where the Company indemnifies policyholders against a claim, it acquires rights to subrogate its claim against other parties. These claims are reflected when determined by the Company as the amounts cannot be accurately estimated.

g) Refund of premium

At the discretion of the board of directors, the Company may declare a refund to its policyholders based on the premiums paid. This refund is recognized as a reduction of revenue in the period for which it is declared.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

4. Investments

The Company classifies its investments as fair value through profit or loss, which includes both debt and equity instruments. These instruments are initially recognized at fair value. Subsequently they are carried at fair value.

Purchases and sales of equity instruments are recognized on a settlement date basis.

The following table provides cost and fair value information of investments by type of security and issuer. The maximum exposure to credit risk would be the fair value as shown below.

	December 31, 2017		December 31, 2016	
	Cost	Fair value	Cost	Fair value
Money market funds	\$ -	\$ -	\$ 697	\$ 697
Bonds issued by				
Federal	-	-	3,515	3,526
Provincial	2,944	2,933	1,307	1,302
Municipal	1,163	1,159	184	184
Corporate				
A or better	4,594	4,554	2,132	2,129
B to BBB	-	-	1,449	1,443
	<u>8,701</u>	<u>8,646</u>	<u>8,587</u>	<u>8,584</u>
Equity investments				
Canadian	<u>1,500</u>	<u>1,525</u>	<u>762</u>	<u>1,114</u>
Other investments				
Fire Mutuals guarantee fund	18	18	18	18
Mortgages and notes	98	98	100	100
	<u>116</u>	<u>116</u>	<u>118</u>	<u>118</u>
Total investments	<u>\$ 10,317</u>	<u>\$ 10,287</u>	<u>\$ 10,164</u>	<u>\$ 10,513</u>

The Company is exposed to credit risk relating to its debt holdings in its investment portfolio.

The Company's investment policy puts limits on the bond portfolio including portfolio composition limits, issuer type limits, bond quality limits, aggregate issuer limits, corporate sector limits and general guidelines for geographic exposure. The bond portfolio includes 100% (2016 - 85%) of bonds rated A or better. Funds should be invested in bonds and debentures of Federal, Provincial or Municipal Government and corporations rated BBB or better. The bond portfolio will be invested so that its holdings have a minimum weighted average credit rating of A or its equivalent. All fixed income portfolios are measured for performance on a quarterly basis and are monitored by management on a monthly basis.

The maximum exposure to investment credit risk is the carrying value of investments.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure credit risk.

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company's current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client. The Company has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

4. Investments (continued)

The Company's investment policy requires that 3% to 50% of the Company's portfolio be held in cash and short-term investments. Short-term investments include treasury bills, commercial paper and term deposits with an original maturity of less than one year.

Maturity profile of bonds held is as follows:

	Within 1 year	2 to 5 years	6 to 10 years	Over 10 years	Fair Value
December 31, 2017	\$ -	\$ 8,646	\$ -	\$ -	\$ 8,646
Percent of total	- %	100.00 %	- %	- %	
December 31, 2016	\$ 349	\$ 7,746	\$ 489	\$ -	\$ 8,584
Percent of Total	4.07 %	90.24 %	5.70 %	- %	

The effective interest rate of the bonds portfolio held is 2.24% (2016 - 2.08%).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure liquidity risk.

Market factors that will impact the fair value of investments include three types of risk: currency risk, interest rate risk and equity risk.

The Company's investment policy operates within the guidelines of the Insurance Act. An investment policy is in place and its application is monitored by the the Board of Directors. Diversification techniques are utilized to minimize risk. The Policy limits the investment in any one corporate issuer to a maximum of 10% of the company portfolio for corporate bonds and 10% of the company portfolio for equities.

The Company's currency risk is related to the Company operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Company limits its holdings in foreign equity to 10% of the total investment portfolio in accordance with its investment policy. Foreign currency changes are monitored by the General Manager and holdings are adjusted if offside of the investment policy.

The Company is exposed to this risk through its interest bearing investments (T-Bills, Money market funds, Bonds, and Mortgages).

Historical data and current information is used to profile the ultimate claims settlement pattern by class of insurance, which is then used in a broad sense to develop an investment policy and strategy. However, because a significant portion of the Company's assets relate to its capital rather than liabilities, the value of its interest rate based assets exceeds its interest rate based liabilities. As a result, generally, the Company's investment income will move with interest rates over the medium to long-term with short-term interest rate fluctuations creating unrealized gains or losses. There are no occurrences where interest would be charged on liabilities; therefore, little protection is needed to ensure the fair market value of assets will be offset by a similar change in liabilities due to an interest rate change.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

4. Investments (continued)

At December 31, 2017, a 1% decrease in interest rates, with all other variables held constant, could impact the market value of bonds by approximately \$273 (2016 - \$266). A 1% increase in interest rates, with all other variables held constant, could impact the market value of bonds by approximately \$273 (2016 - \$266).

The Company is exposed to this risk through its equity holdings within its investment portfolio. At December 31, 2017 a 10% movement in the stock markets with all other variables held constant would have an estimated effect on the fair values of the Company's equities of \$107 (2016 - \$105). This change would be recognized in net income.

The Company's investment policy limits investment in preferred and common shares to a maximum of 32% of the market value of the portfolio.

Equities are monitored by the Board of Directors and holdings are adjusted following each quarter if the investments are offside of the investment policy.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure market risk.

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

	Level 1	Level 2	Level 3	Total
December 31, 2017				
Bonds	\$ -	\$ 8,646	\$ -	\$ 8,646
Equities	1,525	-	-	1,525
Other investments	-	-	116	116
Total	\$ 1,525	\$ 8,646	\$ 116	\$ 10,287
December 31, 2016				
Money market funds	\$ 697	\$ -	\$ -	\$ 697
Bonds	-	8,584	-	8,584
Equities	1,114	-	-	1,114
Other investments	-	-	118	118
Total	\$ 1,811	\$ 8,584	\$ 118	\$ 10,513

There were no transfers between Level 1, Level 2, and Level 3 for the year ended December 31, 2017.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

5. Investment and other income

	2017	2016
Interest income	\$ 185	\$ 239
Dividend income	43	29
Realized gains (losses) on disposal of investments	77	(142)
Investment expenses	(95)	(95)
Change in fair value on investments (Note 4)	(198)	104
Rental and other income	54	38
	<u>\$ 66</u>	<u>\$ 173</u>

6. Capital management

For the purpose of capital management, the Company has defined capital as members' surplus.

The Company's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators require property and casualty companies to comply with capital adequacy requirements. This test compares a company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors that are dependent on the risks associated with the Company's assets. Additionally, an interest rate risk margin is included in the MCT by assessing the sensitivity of the Company's interest-sensitive assets and liabilities to changes in interest rates. The regulator indicates the Company should produce a minimum MCT of 150%. During the year, the Company has consistently exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement and deemed necessary.

7. Fees, commissions and other acquisition expenses

	2017	2016
Commissions	\$ 1,791	\$ 1,738
Other	27	25
	<u>\$ 1,818</u>	<u>\$ 1,763</u>

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

8. Other operating and administrative expenses

	2017	2016
Administrative allocation to claims expense	\$ (448)	\$ (504)
Advertising and promotion	25	6
Amortization of intangible assets	9	9
Auto and travel	24	23
Bad debts (recovery)	(2)	(11)
Computer costs	187	180
Depreciation	51	59
Inspections and investigations	70	103
Insurance	27	26
Licenses, fees, and dues	66	62
Occupancy	44	49
Postage and office	116	119
Professional fees	70	68
Remuneration	1,008	1,185
Telephone and communications	13	17
Travel, meetings and training	28	25
	<u>\$ 1,288</u>	<u>\$ 1,416</u>

9. Salaries, benefits and directors' fees

	2017	2016
Salaries and benefits	\$ 984	\$ 1,160
Other salaries, benefits and directors' fees	24	25
	<u>\$ 1,008</u>	<u>\$ 1,185</u>

Included in claims expenses are wage and administrative costs of \$448 (2016 - \$504).

10. Income taxes

Income tax expense comprises current and deferred tax. Current and deferred tax are recognized in comprehensive income except to the extent that it relates to a business combination, or items recognized directly in members' surplus.

The significant components of tax expense included in net income are composed of:

	2017	2016
Current tax expense		
Based on current year taxable income	\$ 24	\$ 88
Deferred tax expense		
Origination and reversal of temporary differences	(11)	8
Total income tax expense (recovery)	<u>\$ 13</u>	<u>\$ 96</u>

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

10. Income taxes (continued)

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 26.5% (2016 – 26.5%) are as follows:

	2017	2016
Income before taxes for the year	\$ 152	\$ 618
Expected taxes based on the statutory rate of 26.5% (2016 – 26.5%)	40	164
Small Business deduction	(18)	(55)
Canadian dividend income not subject to tax	(11)	(8)
Other non deductible expenses	3	1
Other	(1)	(6)
Total income tax expense (recovery)	\$ 13	\$ 96

11. Structured settlements, fire mutuals guarantee fund and financial guarantee contracts

The Company enters into annuity agreements with various life insurance companies to provide for fixed and recurring payments to claimants. Under such arrangements, the Company's liability to its claimants is substantially transferred, although the Company remains exposed to the credit risk that life insurers fail to fulfil their obligations.

The Company is a member of the Fire Mutuals Guarantee Fund ("the Fund"). The Fund was established to provide payment of outstanding policyholders' claims if a member company becomes bankrupt. As a result, the Company may be required to contribute assets equal to their proportionate share in meeting this objective.

The Company is also a member of the Farm Mutual Re ("the Plan"), which is a general reinsurer that shares in the insurance risks originally accepted by member insurance companies. As a member of the Plan, the Company may be required to contribute additional capital to the Plan in the form of subordinated debt should the Plan's capital fall below a prescribed minimum.

These exposures represent financial guarantee contracts. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

From time to time the Company purchases annuities from life insurance companies to settle certain obligations to claimants. The Company guarantees the life insurers' obligation under these annuities, which are estimated to be \$287 (2016 - \$285) based on the net present value of the projected cash flows of these guarantees in 2017. The Company acquires these annuities from reputable and credit-worthy life insurance companies whose obligations are insured, within limits, by Sun Life Assurance Co, Manulife Financial, Sun Life Financial Services and BMO Life Insurance Company. Accordingly, the Company considers its credit risk to be nil.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

12. Property, plant and equipment and intangible assets

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net income and is provided on a straight-line basis over the estimated useful life of the assets.

	Useful Life	2017		
		Cost	Accumulated Depreciation	Net Book Value
Land	N/A	\$ 37	\$ -	\$ 37
Buildings	40 years	682	334	348
Computer hardware	4 years	86	57	29
Furniture and fixtures	10 years	167	135	32
Vehicles	7 years	51	34	17
		<u>\$ 1,023</u>	<u>\$ 560</u>	<u>\$ 463</u>

	Useful Life	2016		
		Cost	Accumulated Depreciation	Net Book Value
Land	N/A	\$ 37	\$ -	\$ 37
Buildings	40 years	681	312	369
Computer hardware	4 years	77	48	29
Furniture and fixtures	10 years	169	127	42
Vehicles	7 years	51	31	20
		<u>\$ 1,015</u>	<u>\$ 518</u>	<u>\$ 497</u>

Intangible assets

Intangible assets consist of computer software which is not integral to the computer hardware owned by the Company. Software is initially recorded at cost and subsequently measured at cost less accumulated amortization and accumulated impairment losses. Software is amortized on a straight-line basis over its estimated useful life.

	Useful Life	2017		
		Cost	Accumulated Depreciation	Net Book Value
Software	3 years	\$ 61	\$ 46	\$ 15

	Useful Life	2016		
		Cost	Accumulated Depreciation	Net Book Value
Software	3 years	\$ 49	\$ 37	\$ 12

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

13. Pension plan

The Company participates in a multi-employer defined benefit pension plan (the Ontario Mutual Insurance Association Pension Plan, "the plan"), however, sufficient information is not available to use defined benefit accounting. Therefore, the Company accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they relate.

The Company makes contributions to the plan on behalf of members of its staff. The plan is a money purchase plan, with a defined benefit option at retirement available to all employees, which specifies the amount of the retirement benefit plan to be received by the employees based on length of service and rates of pay.

The amount contributed to the plan was \$134 (2016 - \$298). The contributions were made for current service and have been recognized in comprehensive income. These contributions amount to 1.8% of the total contributions made to the Ontario Mutual Insurance Association Pension Plan by all participating entities during the current fiscal year.

Expected contributions to the plan for the next annual reporting period amount to \$91, which is based on payments made to the multi-employer plan during the current fiscal year.

Based on the December 31, 2016 actuarial valuation, the plan was in a deficit position and therefore additional solvency funding was required. The Company is required to provide additional funding in the amount of \$128,747 to be amortized in equal instalments over 3 years starting in 2017. The next actuarial valuation to be filed under the Pension Benefits Act will be as of December 31, 2019.

14. Related party transactions

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors and management:

	2017	2016
Compensation		
Short term employee benefits and directors' fees	\$ 139	\$ 136
Total pension and other employment benefits	18	17
	<u>\$ 157</u>	<u>\$ 153</u>
Premiums	\$ 43	\$ 40
Claims paid	\$ 3	\$ 13

15. Standards, amendments and interpretations not yet effective

Certain new standards, amendments and interpretations have been published that are mandatory for the Company's accounting periods beginning on or after January 1, 2017 or later. As disclosed in Note 2 under significant judgements and estimates, the Company applied judgements related to the order and exclusion of immaterial disclosures, consistent with the amendment to IAS 1, Presentation of Financial Statements.

Algoma Mutual Insurance Company

Notes to Financial Statements

December 31, 2017

(in thousands of Canadian dollars)

15. Standards, amendments and interpretations not yet effective (continued)

The following new standards, interpretations and amendments, which have not been applied in these financial statements are expected to have an impact on future reporting periods:

- *IFRS 9 Financial Instruments* amends the requirements for classification and measurement of financial assets, impairment, and hedge accounting. IFRS 9 introduces an expected loss model of impairment and retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortized cost, fair value through profit or loss, and fair value through other comprehensive income (loss). The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The effective date for IFRS 9 is January 1, 2018; however, Algoma Mutual Insurance company has been provided the option of deferring the adoption of IFRS 9 given the nature of its insurance operations until January 1, 2021, which is the effective date of IFRS 17, *Insurance Contracts*. The Company does not plan to defer the effective date of IFRS 9 and therefore expects to adopt IFRS 9 on January 1, 2018. The Company expects that its investment will continue to be classified at fair value through profit or loss based on the business model assessment, therefore, the adoption of IFRS 9 is not expected to have a material impact on the Company's financial position or performance.
- *IFRS 16 Leases* supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. It eliminates the distinction between operating and finance leases from the perspective of the lessee. All contracts that meet the definition of a lease will be recorded in the statement of financial position with a "right of use" asset and a corresponding liability. The asset is subsequently accounted for as property, plant and equipment or investment property and the liability is unwound using the interest rate inherent in the lease. The accounting requirements from the perspective of the lessor remains largely in line with previous IAS 17 requirements. The effective date for IFRS 16 is January 1, 2019. The Company is in the process of evaluating the impact of the new standard.
- IFRS 17 Insurance Contracts, was issued in May 2017 and lays out a fundamentally new way of measuring and presenting insurance contracts and related financial statement items for entities that issue insurance contracts. Some of the key aspects of IFRS 17 include new models for insurance liabilities, changes to discounting and the rate being used to discount claims liabilities, and changes to deferred premium acquisition costs. The technical aspects of IFRS 17 are complex and will require specific consultation on the situation to determine the exact impact. The effective date for IFRS 17 is January 1, 2021, with the requirement to restate comparative figures. The Company is in the process of evaluating the impact of the new standard.